



Allergan finds the services provided by Accuship enables them to effectively reduce costs, make better business decisions, and benefit from industry knowledge.

In today's business world it is a foregone conclusion that transportation, supply chain and strategic sourcing managers are expected to develop business processes that:

- Focus on cost reduction
- Utilize some type of spend analytics to develop business rules
- Monitor industry trends

The Accuship Solution:

In Accuship, Allergan found a business partner with a proven track record in the area of transportation spend management. The Accuship solution ensures visibility into all facets of their transportation spend.

Cost Reduction Strategies:

- Accurate audits that provide complete shipment detail on hazardous materials movements.
- Automation of business processes to reduce processing and labor costs.
- Quick and efficient invoice processing that guarantees carriers are paid on time.

AccuView – An Informational Powerhouse:

Allergan loves **AccuView**, our on-line reporting tool, because it provides:

- Harmonized data – we create a “harmonized” reporting language for all carriers.
- Ad-hoc report writer that contains 275 standard reporting elements,

along with any additional custom elements.

- 75 standard reports that are organized to provide you with financial, management, accessorial and executive management/trending information.

The analytics that Allergan can perform because of the information provided in **AccuView** has proven to be invaluable to them. In fact, they've said, “they would challenge anyone to do it better”.

Accuship is not just freight payment:

Accuship believes that we are an extension of Allergan's organization so we've put measures in place to share our industry knowledge and expertise with them. They've told us that the following processes have added to the successful management of their freight spend:

- Business Reviews – The concept of business reviews was pioneered by Accuship. The purpose is to establish regular meetings to review industry trends, monitor metrics and present opportunities to optimize processes or reduce costs.
- Client Advisory Board – Several times a year we invite clients to a round table discussion. Allergan has gained insight into other markets that have similar issues. In addition, we gain visibility to future needs which in turn allows us to determine our roadmap.

Continued growth:

No partnership will be successful without a plan that includes dynamic growth. Accuship has been able to continue to satisfy Allergan's requirements because of our commitment to growth. We were the first in our industry to receive a SAS 70 Type II certification and we have recently announced international expansion plans to include shipping and freight audit and payment services.